



THE STATE BAR OF CALIFORNIA
LABOR & EMPLOYMENT LAW SECTION

Earn 6.5
Hours MCLE Credit



ADVANCED MEDIATION CONFERENCE

**Practical Skills for Experienced
Employment Litigators**

DECEMBER 2, 2016

355 South Grand Avenue
Los Angeles, CA 90071

Attend this conference for an interactive day of practical lessons that you can apply to your next mediation. An affordable registration fee includes training, 6.5 Hours MCLE credit, comprehensive materials and morning refreshments and lunch.

Register Online: <http://laborlaw.calbar.ca.gov>

LABOR & EMPLOYMENT LAW SECTION ADVANCED MEDIATION CONFERENCE

DECEMBER 2, 2016 – LOS ANGELES

Even seasoned litigators sometimes feel lost with questions such as how aggressively to open or how to move a negotiation forward without giving too much away. And even seasoned litigators sometimes leave mediation feeling frustrated because a client left money on the table, or paid too much, or a case that should have settled did not.

This unique, full-day course will teach attorneys how to achieve better results, allowing them to resolve cases more efficiently and with greater client satisfaction. Using individual and paired exercises, small group discussions, and panel discussions, our faculty will give lawyers the concrete tools to resolve more cases, more quickly, with better bottom-line outcomes. Registration is limited so sign up early.

FACULTY

Eleanor Barr, Barr Mediation, LLC, Los Angeles
Lynn Frank, Frank and Feder, Mediators, San Diego
Steven W. Paul, Paul Mediation, Los Angeles
Steven G. Pearl, ADR Services, Inc., Los Angeles
Deborah Crandall Saxe, JAMS, Los Angeles
Ralph O. Williams III, ADR Services, Inc., Los Angeles
Mariam Zadeh, First Mediation Corporation, Los Angeles

MODERATORS & DISCUSSION LEADERS

Laboni A. Hoq, Asian Americans Advancing Justice – LA, Los Angeles
Theodora R. Lee, Littler Mendelson, Walnut Creek
Ramit Mizrahi, Mizrahi Law, APC, Pasadena
Joseph T. Ortiz, Best Best & Krieger, LLP, Riverside

PROGRAM SCHEDULE

8 a.m. **REGISTRATION OPENS**

9 a.m. **INTRODUCTIONS AND OPENING REMARKS**

9:15 a.m. **COMPETITION AND COOPERATION**

10:15 a.m. **BREAK**

10:25 a.m. **CONVENING: THE FIRST YES**

11:15 a.m. **PREPARING FOR MEDIATION**

12:15 p.m. **LUNCH (PROVIDED)**

1:15 p.m. **OPENING DEMANDS AND OFFERS**

2:15 p.m. **DOING THE DANCE AND CUTTING TO THE CHASE**

3:15 p.m. **BREAK**

3:25 p.m. **CLOSING THE DEAL**

4:25 p.m. **LESSONS LEARNED**

5 p.m. **CONCLUDE**

The State Bar of California Labor and Employment Law Section ADVANCED MEDIATION CONFERENCE

Friday, December 2, 2016 • Latham & Watkins LLP • Los Angeles, CA

REGISTRATION FORM

Note: One registrant per form. Photocopies may be used.

Bar Number: _____

Name: _____

Firm: _____

Firm Address: _____

City, State: _____ Zip Code: _____

Phone Number: _____

Email Address: _____
(Required for email confirmation)

Your name and address may be disclosed.

Check here if you do not want your information released.

PRE-REGISTRATION FEE BY MONDAY, NOVEMBER 21, 2016

\$225 Labor and Employment Law Section Members

\$320 Non-Section Members
(includes 2017 Section membership fee)

REGISTRATION FEE AFTER MONDAY, NOVEMBER 21, 2016

(early bird fees increase by \$50)

\$275 Labor and Employment Law Section Members

\$370 Non-Section Members
(includes 2017 Section membership fee)

AMOUNT ENCLOSED OR TO BE CHARGED \$ _____

REGISTRATION INFORMATION

Deadline: In order to pre-register, your form and check, payable to The State Bar of California, or credit card information, must be received by Friday, November 25, 2016.

Register Online: <http://laborlaw.calbar.ca.gov>

Mail To: Program Registrations, The State Bar of California,
180 Howard Street, San Francisco, CA 94105.

Fax To: Program Registration at 415-538-2368. In order to fax your registration, credit card information is MANDATORY.
(Photocopies of checks will NOT be accepted.)

CREDIT CARD INFORMATION (VISA/MASTERCARD ONLY)

I authorize The State Bar of California to charge my program registration to my VISA/ MasterCard account. (No other credit card will be accepted.)

Account Number: _____
(VISA or MasterCard only)

Expiration Date: _____

Cardholder's Name: _____

Cardholder's Signature: _____

The State Bar of California and Labor Law Section are approved State Bar of California MCLE providers.

Register Online <http://laborlaw.calbar.ca.gov>

First Class PRSRT Mail
U.S. POSTAGE
PAID
Documentation

The State Bar of California
Labor & Employment Section
180 Howard Street
San Francisco, CA 94105

REGISTRATION INFORMATION

CANCELLATIONS/REFUND POLICY:

Cancellations and requests for refunds must be received in writing no later than November 25, 2016 and are subject to a \$50 service charge. Refunds will not be available after this date.

REGISTRATION INFORMATION/QUESTIONS:

For registration information call 415-538-2508. Telephone registrations will not be accepted. For program content and/or Section information call 415-538-2590.

SPECIAL ASSISTANCE:

For special assistance, please call 415-538-2590.

ON-SITE REGISTRATION:

On-site registration will be on a space available basis. Call to confirm space availability.

PROGRAM MATERIALS

Conference materials will be available online prior to the date of the conference and provided on USB drive at the conference. WiFi will not be available inside the conference rooms. Should you prefer to reference printed materials during the conference, please feel free to access the online information and print out the materials prior to the conference. If you have an electronic device without a USB drive or built-in WiFi, please save the online files to your desktop/device so that you may access the materials during the conference. No printed materials will be provided at the conference.

MCLE

Earn up to 6.5 hours of MCLE credit. The State Bar of California and the Labor & Employment Law Section are approved State Bar of California MCLE providers.

The Labor and Employment Law Section extends its appreciation and thanks to Letham and Watkins LLP for hosting the Conference at their Los Angeles office.

Register Online <http://laborlaw.calbar.ca.gov>